

KIRLOSKAR BROTHERS LIMITED



Enriching Lives

Let's celebrate the spirit

CUSTOMER SUPPORT SERVICE SECTOR

ASC/CSS/F10-11/12

Date : 9th July, 2010

Mr. Amrit C. Dey
M/s. Perfect Industrial Services
34 & 5, Centre Point, Opp. Piparia Police Station,
Amli Silvassa, Utod D&NH
Ph : 0260-2633225 / 09375122207

Dear Sirs,

Sub : Authorization Of Service Centre For Dewas & Shirwal Products

Welcome to the world of Kirloskar Brothers Limited as our partners in 'Enriching Lives'.

As our Authorized Service Centre for products manufactured at Dewas and Shirwal Units, we are sure you will come across plenty of incidences when you will feel proud of this association; of being a part of a globally recognized pioneer in the field of pumping technology; a total solutions provider, ranked amongst one of the largest organization world wide in this field!

The dealership will initially be for a period of 12 months, effective from **09.07.2010**, on a non-exclusive basis in the territory you desired. Your performance during the year will be appraised before we extend / terminate the dealership. KBL reserves its right to terminate the dealership without assigning any reason, before the expiry of 12 months by giving 30 days notice on paper.

The terms and conditions of your Authorized Service Centre will be governed by the commercial policy of the company in force from time to time. The appointment is on non-exclusive basis in the territory desired by you i.e. **Silvassa / Vapi / Valsad / Navsari / Umbegaon / Sarigam / Daman** in respect of Dewas & Shirwal Products. KBL reserves the right to appoint other authorized service centre in the territory or to deal directly with the customers.

This authorization for Service Centre is provisional and subject to your signing of the agreement with us, which would be sent to you in due course of time. However, you may initiate business transactions immediately.

Do contact our **Mumbai** Sales Office for all your techno-commercial business transactions.

A journey of thousand miles begins with the first step. You have already taken the first. Congratulations!

With regards,

Ravindra Murthy
Vice President & Business Sector Head
Distribution, Spares & Service

cc : Service Manager, Dewas
Service Incharge, RO. **Mumbai** (Mr. Sanjay Powale)